



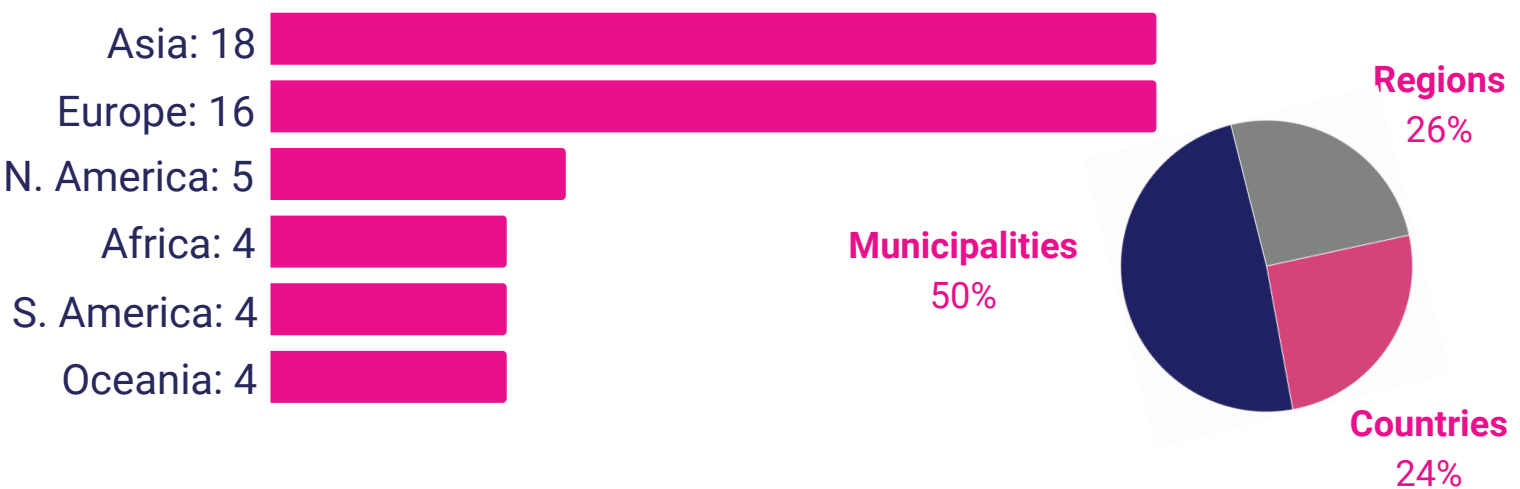
# MIT REAP

Regional Entrepreneurship Acceleration Program



[reap.mit.edu/community](http://reap.mit.edu/community)

## 7 COHORTS - 51 REGIONS WORLDWIDE



Avg. Population **10 Million**

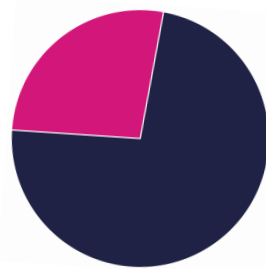
Population Range **300K-40M**

## TOTAL PARTICIPANTS

**465**

**FEMALE**

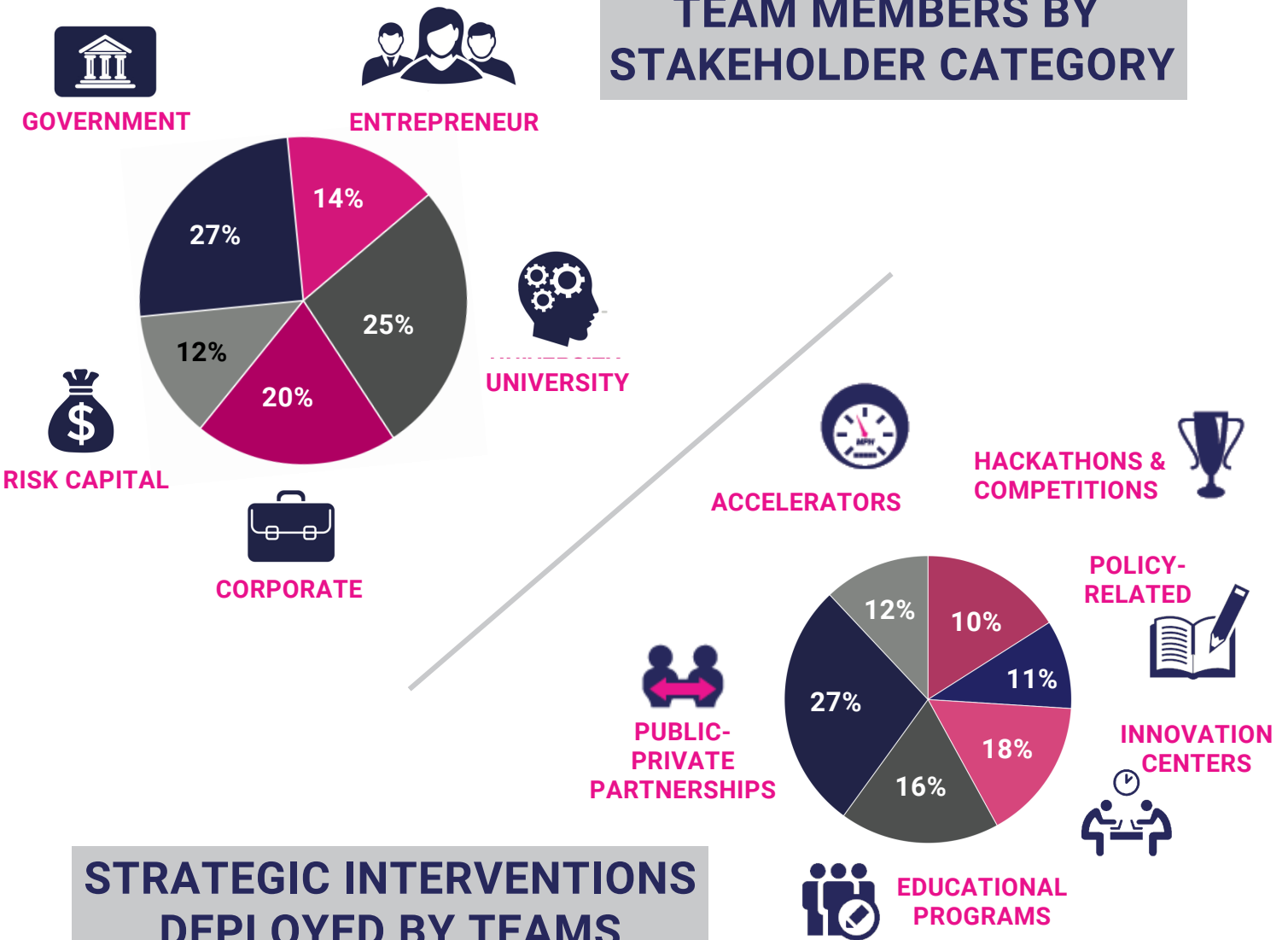
28%



**MALE**

72%

## TEAM MEMBERS BY STAKEHOLDER CATEGORY



## STRATEGIC INTERVENTIONS DEPLOYED BY TEAMS



# MIT REAP

## Regional Entrepreneurship Acceleration Program

### SUCCESS STORIES SCOTLAND

**Scottish Edge:** Competition to address the shortage of seed capital || 15 prizes awarded between £10 & £50K || Provided ~ £1.5M of additional cash to early stage businesses. [scotedge.com](http://scotedge.com)



**Scotland Can Do SCALE:** Mass democratization of entrepreneurship in Scotland || Bringing "Disciplined Entrepreneurship" teaching to 2,000 people in a few years. [cando.scot/scale](http://cando.scot/scale)

**Entrepreneurial Scotland:** Organization that emerged following REAP || Focused on high-growth entrepreneurship || Over 700 members to date. [entrepreneurialscotland.com](http://entrepreneurialscotland.com)

**Enterprise Teaching in Scotland's Universities:** Royal Society of Edinburgh published a paper on undergraduate & graduate entrepreneurial education || All 19 University Principals have convened on next steps. [rse.org.uk/cms/files/advice-papers/2015/AP15\\_09.pdf](http://rse.org.uk/cms/files/advice-papers/2015/AP15_09.pdf)

### SUCCESS STORIES LONDON

**Growth Builder:** Launched this public-private partnership in February 2016 that is aimed at helping earlier-stage businesses scale to size. [growth-builder.com](http://growth-builder.com)



**Growth Builder** is a 12-month program that accepts a cohort of up to 50 businesses that receive tailored introductions to supportive stakeholders as well as advice and mentoring on the different aspects of scaling an early-stage startup.

**Application Requirements include:**

- +20% growth per year for the past two years
- 20 or more full-time employees
- Turnover of £1.5M

### SUCCESS STORIES TOKYO

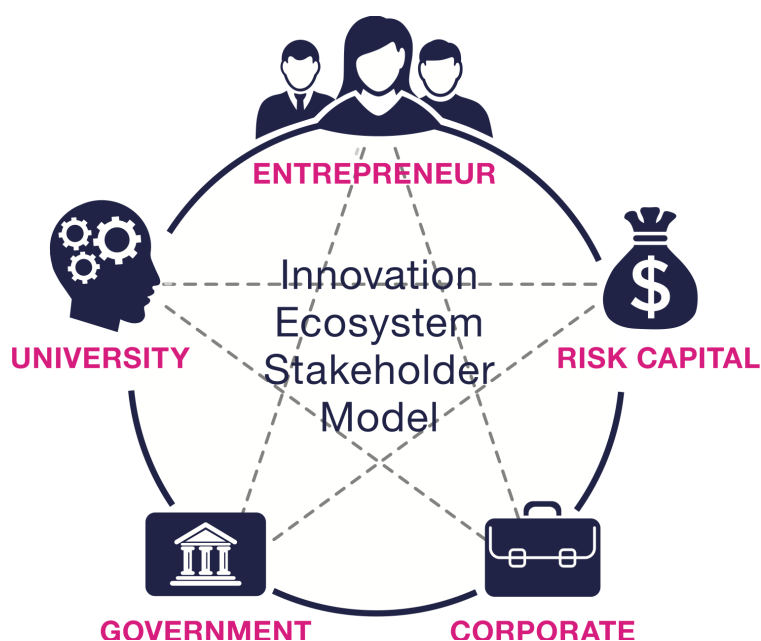
**Tokyo Entrepreneurship and Innovation Center (TEIC):** An open center based at Tokyo University of Science that promotes education and helps people from each stakeholder group engage one another. [teic.tus.ac.jp](http://teic.tus.ac.jp)



**Main Activity Areas:**

- E&I Research Hub - entrepreneurship & "intrapreneurship" research
- E&I Education Hub - mindset & skills development, "e-cool Tokyo"
- E&I Networking Hub - community building, sharing & making
- E&I Nurturing Hub - venture encouragement & mentoring

**Goals of TEIC:** Serve as a "catalyst" and coordinator for ecosystem acceleration by promoting entrepreneurship education & skills training, inter-university collaboration || Team mentoring || Corporate partnerships & open innovation || Research networks || Other activities that bridge the gap across universities, risk capital, and corporate worlds.



**The MIT Regional Entrepreneurship Acceleration Program** provides opportunities for communities around the world to engage with MIT in an evidence-based, practical approach to strengthening innovation-driven entrepreneurial (IDE) ecosystems. We achieve this by translating research insights into practical frameworks, convening stakeholders focused on IDE, and educating regional leaders through team-based interaction to achieve economic and social progress. [reap.mit.edu](http://reap.mit.edu)